

Dear Members,

January 3, 2019

Through the years, Paul and I have often wondered how the next chapter of Riemer Reporting might look. Perhaps our main concern has been how we hand off care and service of our loyal members and staff. We have had opportunities to do so along the way, but we never felt in our hearts that it was the right time. Now, we are ready for a fresh look and new ideas on how Riemer will accelerate its evolution into the premium reporting service you need and expect.

I am pleased to announce, effective immediately, Kristine Riemer, Dennis Cantalupo, and Chris Sherman have partnered to acquire Riemer Reporting Service. As I mentioned above, much thought has gone into how we move Riemer forward, and I can't think of a better team.

As most of you know, Kristine brings years of experience to the table. From meeting facilitation, to operations, to running a finely tuned office, she has an intimate understanding of how our business works.

Dennis Cantalupo brings almost two decades of experience in working with credit professionals, while serving as Chief Operating Officer at a leading credit consulting firm. His wealth of knowledge and skill in the financial analysis field will bring tremendous value and service to our members for years to come.

Chris Sherman brings 15+ years of credit industry experience, formerly as Director of Credit in the sporting goods industry, and most recently having served as President of Sports Industry Credit Association USA. His experience as a Credit Director, and relationships throughout multiple Riemer groups, will be great assets for our members.

Paul and I are thrilled for this opportunity and can't imagine a better combination of complementary skill sets, experience, and personalities. We plan to remain in an advisory role as long as we are needed and are excited for what is to come.

You can expect to see more detail and insight on Riemer's future from the new team shortly.

Lastly, we want to express our appreciation and gratitude to you, our family of members. Your trust, confidence, and friendship have been a privilege through the past 50+ years, and we look forward to staying connected. Please feel welcome to reach out to me if you have any questions.

Sincerely,

Lois Riemer

